

SKIFT RECOVERY INDEX WEEK OF JULY 19

SKIFT RESEARCH TAKE



by + Skift Team Published July 2020



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REPORT OVERVIEW

This report highlights the latest insights from the Skift Recovery Index. We have added data for July 19 to July 25. The total available dataset now spans from December 29th, 2019 to July 25th, 2020 (weeks 1 to 30).

The Skift Recovery Index is a real-time measure of where the travel industry at large — and the core verticals within it — stands in recovering from the COVID-19 pandemic. It provides the travel industry with a powerful tool for strategic planning, of utmost importance in this uncertain business climate.

We are working with Amadeus, Arrivalist, Collinson, Criteo, Duetto, Hotelbeds, Key Data Dashboard, OAG, RateGain, Shiji Group, SimilarWeb, SiteMinder, Skyscanner, Sojern, Transparent, and TrustYou as data partners for the Skift Recovery Index.

Moving forward, we will switch from weekly to monthly reports to highlight key recovery trends, but we will continue to provide weekly data updates.

Slow growth continues

We are now 30 weeks into 2020, and it's been 15 weeks since the travel industry reached its lowest point in terms of performance. At present, the global Skift Recovery Index score stands at 42%, compared to the same time last year.

It is only a modest continuation of recovery which we have become accustomed to, but it is recovery nonetheless. That said, it is a mixed bag across different countries, which we will investigate further below.



Exhibit 1: Continued slow recovery

Source: Skift Research

While most of the recovery over the past weeks stemmed from growth in the lodging vertical, we are now seeing a return to growth in the drive vertical and a stagnation in the lodging segment.

Exhibit 2: Drive returns to growth



Source: Skift Research

Overall searches continue to go up, as are overall bookings. Flight searches, in particular, have seen a surge since borders in many countries started opening around mid-June. Flight bookings, however, continue to trail hotel bookings significantly.

Interestingly, for hotels it is the exact opposite, with hotel searches not up as much as hotel bookings. This might be a result of the index design, which aggregates data from different sources, and therefore not always compares apples with apples, but it might also be an indication that before the pandemic many people would search for hotels without booking, whereas this "holiday dreaming" behavior is less prevalent today.

Exhibit 3: Positive search and booking trends



Travel intent driven by health situation

When looking at this data at the country level, it is clear that searches and bookings are still very much driven by the health situation.

Take the U.S. for example. An initial peak of new daily coronavirus cases was reached on May 2nd, after which cases started declining. Searches and bookings likewise increased, as did scheduled seat capacity of flights. However, since June 19, new daily cases have risen above 30,000 again and have continued to rise since. The effect on flight searches and bookings is stark. Schedules, set in the expectation that demand would continue to increase, were out of touch with what was happening on the ground for a few weeks, but we now see a stagnation in growth there too.





Source: Skift Research

In Brazil and Mexico, two countries that have struggled with rising daily numbers of cases, tourism recovery actually seemed completely disconnected from this rise in cases. Recovery in both countries has been relatively strong over the past months. However, is the health situation now starting to catch up? Both countries showed weakening performance in the data for the week of July 19 while new coronavirus cases continued to increase. Short-term dips have happened before though, so we will keep a close eye on this.





Source: Skift Research, European CDC

Importance of regulation

Russia shows that it is not just the number of cases that matters, but also government restrictions. Despite having over 5,000 new daily coronavirus cases, the country has started lifting lockdown restrictions since the beginning of June, and last week announced that flights to the United Kingdom, Turkey, and Tanzania would resume on August 1.

According to Aviasales, a Russian flight metasearch platform, interest in travel to these countries jumped after the announcement. The company saw search queries to Turkey increase by 300 percent week-over-week, to the United Kingdom by 500 percent, and to Tanzania by 7,000 percent.

The index shows a similar uptick in travel interest coming from Russia since lockdown restrictions were loosened in June. Especially hotel searches by Russian residents are up considerably, and these were further boosted by the recent announcement.

Searches by Russian Residents Hotel -Flight 160 Lockdown restrictions 140 -loosened 120 ndex score 100 80 60 40 20 PM announces opening to 1 select countries from August 1 0 12:311 3-May 24-11/34 31.May 21.Jun 19-711 10.May 28-74 Week commencing:

Exhibit 6: Searches are up amongst Russian residents as borders open

Source: Skift Research

Moving forward, how will travel companies respond?

The situation remains extremely volatile, and above analysis shows that the health situation and government policies have a major impact on travel behavior at the moment. This does not only impact how individual travelers behave, but also has an impact on travel companies and their responses to ever-changing situations. The case of Spain made that very clear this week.

Spain saw a spike in cases in Catalonia and Aragon, resulting in the UK government taking the entire country off the list of countries exempted from its 14-day quarantine rule. This resulted in European tour operator TUI cancelling all holidays from the UK to Spain. World Travel and Tourism Council (WTTC) President and CEO Gloria Guevara, however, took a more defiant tone when she said in a public statement: "WTTC believes quarantines do nothing to help restore consumer confidence at a time when we need to encourage people to return to travelling". Jet2Holidays, a UK-based tour operator, decided to continue selling flights and packages, even though it means travelers will travel uninsured against government advice.

Each can make up their own mind on which approach is best, but there is no doubt that we will see more of these cases going forward, where governments, DMOs, travel companies, and individual travelers need to make tough decisions. Are you ready to do that?

DATA PARTNERS

We would like to thank the following partners who are collaborating with Skift Research by providing their data which shapes the Skift Recovery Index.

AMADEUS is a global travel technology leader that delivers the most trusted, critical systems across the travel industry to airlines, airports, hotels, travel agents, and car rental and railway providers. Amadeus is providing insight on travel search trends and behavior for the Skift Recovery Index.

ARRIVALIST uses mobile location datasets to provide actionable insights on consumer behavior, competitive share, media effectiveness, and market trends, and has been tracking driving behavior of U.S. residents, which we have included in the Index.

COLLINSON is a global travel services business, creating traveler experiences, loyalty strategy and programs, travel insurance, and travel and medical assistance. Priority Pass is operated by Collinson and provides frequent travelers access to over 1,300 lounges, with Collinson providing aggregated customer lounge visit data for the index.

CRITEO is a global technology company powering the world's marketers with trusted and impactful advertising. The company provides indexed data from various OTA, airline, and car rental partners. Criteo provides data for airline and car rental web traffic and sales.

DUETTO delivers a suite of cloud applications to simplify hospitality revenue decisions and allow hoteliers to work smarter, increasing organizational efficiency, revenue, and profitability. More than 4,000 hotel and casino resort properties in more than 60 countries have partnered to use Duetto's applications. Duetto provides hotel bookings and cancellations data.

HOTELBEDS provides over 180,000 hotels across the globe with access to high-value, complementary distribution channels that do not compete with the hotelier's direct distribution strategy. The company provides data on hotel bookings and source market performance.

KEY DATA DASHBOARD is a provider of real-time, direct-source vacation rental data for the short-term rental sector, aggregating data sourced directly from more than 30+ reservation systems of 700+ professional property managers around the world. Key Data provides bookings, RevPAR and cancellations data for the Skift Recovery Index.

OAG collects and analyzes data about every journey, every booking, every take-off and landing, departure, and delay, totalling over 110,000 flights, 100,000 schedule changes daily and over 4 million flight status updates. OAG provides flight capacity data for the Skift Recovery Index.

RATEGAIN helps travel and hospitality companies with cognitive revenue management, smart e-distribution, and brand engagement. RateGain supports over 250,000 hotel properties globally by providing 240 billion rate and availability updates, and powering over

30 million bookings. For the Index, RateGain provides hotel bookings and cancellation data.

SHIJI GROUP provides software solutions and services for the hospitality, food service, retail, and entertainment industries, serving over 74,000 hotels, 200,000 restaurants and 600,000 retail outlets across the world. Shiji Group provides China hotel bookings and room night data for the Skift Recovery Index.

SIMILARWEB gathers digital data from multiple sources, including first-party direct measurement, public data sources, anonymous behavioral data, and external partners. For the Index, SimilarWeb provides unique visitor data to the top 10 travel websites per country.

SITEMINDER works with over 35,000 hotels as their guest acquisition platform to generate in excess of 100 million reservations worth over US\$35 billion in revenue for hotels each year. SiteMinder provides hotel booking data for the Skift Recovery Index, pulled from its World Hotel Index.

SKYSCANNER has 100 million peak monthly active users, over 100 million app downloads, and more than 1,200 partners across flights, hotels, car rental, and more. Skyscanner's Travel Insight product helps companies guide their COVID-19 recovery plans, and the company contributes flight search data from Travel Insight for the Skift Recovery Index.

SOJERN provides digital marketing solutions for the travel industry, helping to drive direct demand for more than 10,000 hotels, attractions, tourism boards, and travel marketers. Sojern contributes flight and hotel search data for the Skift Recovery Index.

TRANSPARENT provides business intelligence serving the vacation rental industry, including insights around supply growth, demand patterns, rate changes, and property manager activities. Transparent contributes occupancy and bookings data for the Skift Recovery Index. The company draws on data from the 34 million vacation rental listings they track worldwide, in every geography.

TRUSTYOU provides a guest feedback platform that makes listening to customers easy, powerful, and actionable. In response to the current crisis, TrustYou has put together a Travel Health Index, using hotel reviews managed through its platform as a proxy for hotel occupancy. TrustYou's Travel Health Index is integrated in the Skift Recovery Index.

We would welcome more partners who want to join this effort, especially in the drive (car rental) and tours and activities space. Please get in touch to talk about a possible collaboration.

DATA TABLES

	Total Skift Recovery Index (SRI) Score by Country							
Country/Week	23	24	25	26	27	28	29	30
Argentina	17.6	17.5	17.9	18.1	18.6	19.7	18.3	18.9
Australia	29	27.9	29.4	29.5	33.8	34	31.9	30.8
Brazil	27.8	27.3	30	27	34.4	37.2	39.2	38.2
Canada	23.3	24.8	23.1	28.1	32.2	35.6	36.2	36.4
China	39.2	41.2	39.5	40.7	45.3	45	45	44.8
France	25.2	26.5	29.8	31.8	37.3	40.3	42.1	47.2
Germany	35.5	36.1	38.7	39	42.8	45	47.1	47.9
Hong Kong, China	22.8	24.1	22.7	23.8	27.7	27.5	25.3	25
India	18.5	18.2	18.8	19.8	25.5	25	24.5	24.1
Indonesia	26.1	24	23.1	23.9	26.8	27.3	28.1	28.3
Italy	22.6	25.2	27.7	30.5	34.1	37.2	39.1	41.4
Japan	26.4	26.4	28.4	30.9	33.5	33.9	33.2	34.1
Mexico	29.1	31.8	32.1	34.2	34.2	35.9	42	42
Russia	27.7	29.4	33.1	38.1	43.8	49.3	50.5	53.9
Singapore	14.7	14.2	14.5	15.9	19.2	19.4	21.5	23.3
South Africa	16	15.7	17.4	17.7	20.1	21	20.9	21.1
Spain	26.9	31.7	33.2	35.7	36.8	39.1	42.1	41.5
Thailand	25.9	25.6	25.8	29.6	32.9	32.1	36.4	39.4
Turkey	24.3	24.2	24.8	27.5	29.6	34.7	35.9	38.9
U.S.	36	39.9	40.3	40.6	41.7	43.8	43.9	45
United Arab Emirate	s 26	25.5	26.7	30.1	35.1	38	43.2	44.1
United Kingdom	22.2	22.8	24.6	30.6	33.2	34.2	38.4	40.1

Destination Scores by Country

Country/Week	23	24	25	26	27	28	29	30
Argentina	16%	16%	17%	17%	18%	18%	17%	18%
Australia	30%	29%	31%	32%	37%	38%	35%	34%
Brazil	28%	27%	30%	27%	37%	39%	42%	40%
Canada	22%	24%	25%	29%	34%	37%	38%	38%
China	44%	46%	44%	45%	51%	51%	52%	52%
France	23%	23%	26%	29%	35%	39%	41%	43%
Germany	33%	33%	35%	35%	40%	43%	45%	45%
Hong Kong, China	24%	25%	23%	24%	29%	29%	27%	27%
India	18%	17%	18%	19%	27%	26%	25%	25%
Indonesia	26%	23%	23%	23%	27%	28%	28%	28%
Italy	20%	22%	24%	27%	31%	34%	37%	39%
Japan	25%	24%	26%	28%	32%	33%	32%	33%
Mexico	30%	32%	33%	36%	35%	36%	43%	43%
Russia	26%	27%	31%	36%	41%	47%	49%	53%
Singapore	14%	13%	13%	15%	19%	20%	21%	22%
South Africa	14%	13%	15%	16%	18%	20%	20%	19%
Spain	27%	32%	33%	36%	37%	40%	44%	44%
Thailand	22%	21%	21%	23%	28%	28%	29%	29%
Turkey	21%	21%	22%	25%	27%	33%	36%	38%
U.S.	38%	41%	42%	43%	46%	47%	47%	47%
United Arab Emirates	24%	24%	25%	29%	35%	38%	44%	44%
United Kingdom	19%	19%	21%	26%	30%	30%	34%	36%

Destination Performance indicators contribute 75% to the total score. The scores in this table have been adjusted to 100% to give a better insight into performance

Country/Week	23	24	25	26	27	28	29	30
Argentina	21%	22%	22%	21%	21%	26%	23%	22%
Australia	26%	27%	28%	27%	27%	27%	25%	24%
Brazil	28%	27%	29%	27%	28%	31%	32%	33%
Canada	28%	30%	30%	31%	32%	34%	34%	35%
China	25%	26%	26%	26%	27%	26%	24%	25%
France	36%	40%	45%	45%	48%	48%	48%	63%
Germany	42%	47%	50%	51%	52%	52%	53%	56%
Hong Kong, China	20%	23%	23%	24%	24%	22%	21%	20%
India	21%	21%	22%	22%	22%	23%	22%	22%
Indonesia	26%	25%	25%	25%	26%	26%	29%	30%
Italy	35%	40%	43%	44%	44%	48%	49%	50%
Japan	31%	34%	37%	40%	38%	37%	38%	39%
Mexico	34%	36%	36%	36%	38%	41%	46%	46%
Russia	32%	36%	40%	44%	52%	56%	55%	58%
Singapore	18%	18%	19%	19%	20%	19%	23%	28%
South Africa	23%	22%	24%	24%	26%	25%	25%	26%
Spain	33%	36%	41%	41%	42%	43%	42%	43%
Thailand	39%	40%	40%	49%	48%	45%	60%	70%
Turkey	35%	33%	33%	34%	36%	40%	36%	42%
U.S.	37%	42%	41%	42%	41%	40%	40%	42%
United Arab Emirates	32%	31%	33%	35%	35%	37%	40%	45%
United Kingdom	33%	34%	36%	43%	44%	46%	50%	53%

Origin Scores by Country

Origin Performance indicators contribute 25% to the total score. The scores in this table have been adjusted to 100% to give a better insight into performance

Macroeconomics Scores by Country

Country/Week	23	24	25	26	27	28	29	30
Argentina	83%	75%	75%	72%	69%	72%	75%	75%
Australia	75%	72%	72%	72%	75%	72%	75%	75%
Brazil	83%	83%	83%	80%	80%	80%	83%	83%
Canada	64%	61%	61%	61%	61%	61%	64%	64%
China	77%	75%	77%	75%	77%	80%	77%	77%
France	99%	96%	96%	96%	96%	96%	96%	96%
Germany	101%	101%	101%	101%	101%	101%	101%	101%
Hong Kong, China	67%	64%	64%	64%	64%	64%	64%	64%
India	72%	69%	72%	72%	72%	75%	75%	75%
Indonesia	93%	93%	91%	91%	91%	91%	91%	91%
Italy	112%	109%	109%	107%	107%	107%	109%	109%
Japan	96%	96%	96%	96%	93%	93%	96%	96%
Mexico	96%	96%	99%	99%	99%	99%	99%	99%
Russia	85%	85%	85%	85%	85%	85%	85%	85%
Singapore	69%	69%	69%	72%	72%	72%	72%	72%
South Africa	75%	75%	75%	75%	75%	77%	77%	77%
Spain	96%	93%	96%	93%	93%	93%	96%	96%
Thailand	77%	77%	77%	75%	77%	77%	77%	77%
Turkey	96%	96%	96%	96%	93%	93%	93%	93%
U.S.	80%	80%	80%	77%	80%	80%	80%	80%
United Arab Emirates	91%	91%	93%	91%	91%	91%	91%	91%
United Kingdom	96%	93%	93%	93%	93%	93%	93%	93%

Macroeconomics are a subsection of Origin Performance, and contribute 3.75% to the total score. The scores in this table have been adjusted to 100% to give a better insight into performance

Country/Week	23	24	25	26	27	28	29	30
Argentina	10%	12%	13%	12%	13%	17%	14%	13%
Australia	17%	19%	20%	18%	19%	18%	16%	16%
Brazil	18%	17%	20%	18%	18%	23%	23%	24%
Canada	22%	24%	24%	25%	27%	29%	29%	30%
China	16%	17%	17%	18%	18%	16%	14%	15%
France	25%	30%	36%	36%	39%	40%	39%	57%
Germany	32%	37%	42%	42%	43%	43%	44%	48%
Hong Kong, China	13%	15%	16%	17%	17%	14%	13%	13%
India	12%	13%	13%	14%	14%	14%	13%	13%
Indonesia	14%	14%	13%	14%	15%	15%	18%	20%
Italy	22%	28%	32%	33%	33%	38%	38%	40%
Japan	20%	23%	27%	30%	28%	27%	27%	29%
Mexico	23%	25%	25%	25%	28%	31%	37%	37%
Russia	22%	27%	32%	38%	46%	51%	50%	53%
Singapore	9%	9%	10%	10%	10%	9%	14%	19%
South Africa	14%	13%	15%	15%	16%	16%	16%	17%
Spain	22%	26%	32%	32%	33%	34%	33%	34%
Thailand	32%	33%	34%	44%	43%	39%	56%	68%
Turkey	24%	22%	22%	24%	26%	31%	25%	33%
U.S.	30%	35%	34%	36%	35%	34%	33%	35%
United Arab Emirates	21%	20%	23%	25%	25%	27%	31%	37%
United Kingdom	22%	23%	25%	34%	35%	37%	43%	46%

Traveler Activity Scores by Country

Traveler Activity are a subsection of Origin Performance, and contribute 21.25% to the total score. The scores in this table have been adjusted to 100% to give a better insight into performance

Lodging Scores by Country

Country/Week	23	24	25	26	27	28	29	30
Argentina	10%	10%	10%	11%	8%	10%	9%	10%
Australia	38%	36%	40%	40%	50%	52%	48%	46%
Brazil	25%	25%	29%	22%	40%	43%	48%	44%
Canada	24%	26%	28%	35%	43%	49%	51%	50%
China	46%	50%	46%	47%	59%	60%	61%	60%
France	24%	23%	27%	32%	41%	46%	49%	50%
Germany	36%	35%	38%	38%	46%	51%	55%	55%
Hong Kong, China	29%	31%	28%	29%	39%	40%	36%	36%
India	15%	15%	16%	18%	26%	29%	29%	27%
Indonesia	21%	20%	21%	23%	29%	30%	29%	28%
Italy	17%	19%	22%	28%	32%	36%	40%	43%
Japan	22%	20%	23%	27%	34%	35%	34%	35%
Mexico	29%	31%	33%	36%	34%	35%	47%	45%
Russia	17%	18%	24%	32%	41%	52%	55%	60%
Singapore	12%	11%	12%	15%	22%	24%	27%	28%
South Africa	13%	12%	14%	17%	22%	25%	25%	24%
Spain	31%	38%	40%	43%	43%	46%	53%	50%
Thailand	25%	23%	24%	27%	34%	34%	36%	37%
Turkey	17%	16%	18%	23%	25%	33%	39%	40%
U.S.	46%	50%	53%	54%	57%	60%	61%	61%
United Arab Emirates	26%	25%	26%	31%	43%	48%	58%	58%
United Kingdom	13%	14%	16%	25%	31%	33%	38%	40%

Lodging is a subsection of Destination Performance, and contributes 41.25% to the total score. The scores in this table have been adjusted to 100% to give a better insight into performance

Country/Week	23	24	25	26	27	28	29	30
Argentina	23%	23%	23%	22%	27%	24%	23%	23%
Australia	21%	21%	21%	21%	21%	21%	20%	20%
Brazil	31%	31%	32%	32%	31%	32%	32%	32%
Canada	18%	18%	17%	17%	18%	19%	19%	19%
China	44%	44%	45%	47%	45%	43%	44%	44%
France	22%	23%	24%	24%	27%	28%	29%	30%
Germany	22%	22%	23%	23%	25%	26%	26%	27%
Hong Kong, China	17%	17%	16%	16%	16%	15%	15%	15%
India	21%	20%	20%	20%	28%	23%	22%	22%
Indonesia	34%	29%	25%	24%	25%	25%	26%	27%
Italy	23%	24%	24%	25%	28%	29%	30%	31%
Japan	30%	30%	30%	31%	30%	31%	30%	30%
Mexico	33%	35%	34%	34%	35%	36%	36%	37%
Russia	37%	38%	38%	39%	39%	40%	40%	41%
Singapore	15%	15%	14%	14%	15%	14%	13%	14%
South Africa	11%	11%	13%	9%	9%	8%	8%	8%
Spain	23%	22%	24%	26%	29%	30%	31%	32%
Thailand	17%	18%	18%	19%	20%	20%	20%	20%
Turkey	25%	27%	26%	26%	28%	30%	31%	32%
U.S.	25%	27%	26%	26%	27%	27%	27%	27%
United Arab Emirates	19%	19%	19%	22%	22%	23%	23%	23%
United Kingdom	20%	19%	20%	22%	22%	22%	24%	25%

Flight Scores by Country

Flight is a subsection of Destination Performance, and contributes 30% to the total score. The scores in this table have been adjusted to 100% to give a better insight into performance

Drive Scores by Country

Country/Week	23	24	25	26	27	28	29	30
Argentina	24%	29%	35%	40%	45%	51%	51%	64%
Australia	19%	19%	19%	21%	24%	21%	21%	21%
Brazil	24%	29%	35%	40%	45%	51%	51%	64%
Canada	40%	45%	40%	51%	53%	48%	45%	51%
China	19%	19%	19%	21%	24%	21%	21%	21%
France	21%	27%	32%	35%	43%	56%	51%	59%
Germany	93%	93%	93%	99%	88%	80%	85%	88%
Hong Kong, China	19%	19%	19%	21%	24%	21%	21%	21%
India	19%	19%	19%	21%	24%	21%	21%	21%
Indonesia	19%	19%	19%	21%	24%	21%	21%	21%
Italy	24%	29%	35%	40%	45%	51%	51%	64%
Japan	19%	19%	19%	21%	24%	21%	21%	21%
Mexico	24%	29%	35%	40%	45%	51%	51%	64%
Russia	45%	48%	48%	53%	53%	53%	56%	61%
Singapore	19%	19%	19%	21%	24%	21%	21%	21%
South Africa	45%	48%	48%	53%	53%	53%	56%	61%
Spain	24%	29%	35%	40%	45%	51%	51%	64%
Thailand	19%	19%	19%	21%	24%	21%	21%	21%
Turkey	24%	29%	35%	40%	45%	51%	51%	64%
U.S.	51%	59%	56%	64%	67%	59%	59%	61%
United Arab Emirates	45%	48%	48%	53%	53%	53%	56%	61%
United Kingdom	69%	72%	77%	80%	75%	72%	77%	80%

Drive is a subsection of Destination Performance, and contributes 3.75% to the total score. The scores in this table have been adjusted to 100% to give a better insight into performance

ABOUT SKIFT

Skift is the largest intelligence platform in travel, providing media, insights and marketing to key industry sectors.

THE SKIFT RESEARCH DIFFERENCE

Skift Research is the official research arm of Skift. Our reporting combines:

- Skift's extensive industry experience
- Rigorous financial & quantitative analysis
- Qualitative insights from top executives at nearly every major travel company

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